

## Kitchen Delights Leadership Compensation Plan

	Monthly PV Sales Requirements	% on PV	Monthly Family/Group Sales Required	# of Active Family Members Required*	# of Active Team Leaders Required**	# of Active Group Leaders Required***	# of Active Managers Required****	# of Active Supervisors Required*****	Family Branch I (Direct) % Commission	Family Branch II % Commission	Family Branch III % Commission
<b>Team Leader</b>	\$ 350.00	25%		3					4%	2%	1%
<b>Group Leader</b>	\$ 500.00	25%		8					7%	5%	3%
<b>Manager</b>	\$ 750.00	25%		20					9%	7%	5%
<b>Supervisor</b>	\$ 1,000.00	30%	\$ 15,000.00		5	2	1		11%	9%	7%
<b>Director</b>	\$ 1,250.00	32%	\$ 30,000.00		10	3	2	1	13%	11%	9%

\*Active Family Member is a person who maintains a minimum of \$250 in sales each month.

\*\*Active Team Leader is a person who maintains a minimum of \$350 in sales each month.

\*\*\*Active Group Leader is a person who maintains a minimum of \$500 in sales each month.

\*\*\*\*Active Manager is a person who maintains a minimum of \$750 in sales each month.

\*\*\*\*\*Active Supervisor is a person who maintains a minimum of \$1,000 in sales each month.